

How Do You Compare?



Truven Health ActionOI® Key Financial, Labor, and Operating Metrics

The following tables reflect the median performance of U.S. hospitals. Data provided by 600 hospitals was arrayed from low to high indicator value, and trimmed to three Inter-Quartile Ranges (IQR).

Median Operational Indicators, Twelve Months Ending December 2012							
Indicator	Major Teaching	Minor Teaching	Large Community	Medium Community	Small Community	All Hospitals	
Utilization							
Average Daily Census Total	466	227	222	93	29	142	
Average Length of Stay Total	5.66	4.73	4.64	4.13	3.45	4.52	
Adjusted Occupied Beds	772	428	391	195	79	277	
Hospital CMI	1.71	1.47	1.4	1.31	1.18	1.38	
Adjusted Occupied Beds (CMI Weighted)	1,390	624	534	252	95	377	
Expense and Revenue							
Total Expense per Adjusted Discharge (AWI and CMI Weighted)	\$10,737	\$8,006	\$7,697	\$7,203	\$7,232	\$7,940	
Total Labor per Adjusted Discharge (AWI and CMI Weighted)	\$5,112	\$3,958	\$3,778	\$3,486	\$3,650	\$3,930	
Staff Salary per Adjusted Discharge (AWI and CMI Weighted)	\$3,313	\$2,629	\$2,580	\$2,439	\$2,377	\$2,601	
Staff Benefits per Adjusted Discharge	\$1,483	\$996	\$970	\$811	\$923	\$980	
Other Direct Operating Expense per Adjusted Discharge (CMI Weighted)	3,648	\$2,695	\$2,641	\$2,755	\$2,618	\$2,748	
Total Supply per Adjusted Discharge (CMI Weighted)	\$2,036	\$1,448	\$1,396	\$1,192	\$960	\$1,323	
Net Operating Revenue per Adjusted Discharge (CMI Weighted)	\$11,002	\$8,521	\$8,004	\$7,683	\$7,770	\$8,465	
Net Operating Revenue per FTE	\$188,260	\$177,723	\$183,617	\$175,269	\$177,835	\$179,501	
Productivity							
Total Worked Hours per Adjusted Discharge (CMI Weighted)	113.76	84.85	86.29	81.15	79.08	86.9	
Total Paid Hours per Adjusted Discharge (CMI Weighted)	127.58	94.15	95.66	90.75	88.56	96.59	
Total FTEs per Adjusted Occupied Bed (CMI Weighted)	3.9	3.64	3.64	3.8	4.33	3.84	

Median Financial Indicators, Twelve Months Ending December 2012

Indicator	Major Teaching	Minor Teaching	Large Community	Medium Community	Small Community	All Hospitals
Operating Margin Percent	5.08	5.39	5.63	4.35	4.93	5.13
EBITDA Margin Percent	12.92	13.34	13.66	11.75	12.17	12.64
Total Deductions as % of Gross Patient Revenue	64.13	66.01	66.57	62.87	57.12	63.51
Bad Debt as % of Gross Patient Revenue	1.94	2.14	1.96	2.74	2.65	2.4
Days Cash on Hand All Sources	126.4	196.41	149.28	132.47	102.43	136.75
Cash Flow to Debt	0.28	0.3	0.25	0.32	0.33	0.28
Long Term Debt to Capitalization Ratio	0.41	0.37	0.36	0.31	0.3	0.37
Capital Expense Percentage	6.28	6.13	6.68	6.7	6.71	6.37

FOR MORE INFORMATION

To learn how you can improve your operational and financial performance, contact:

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