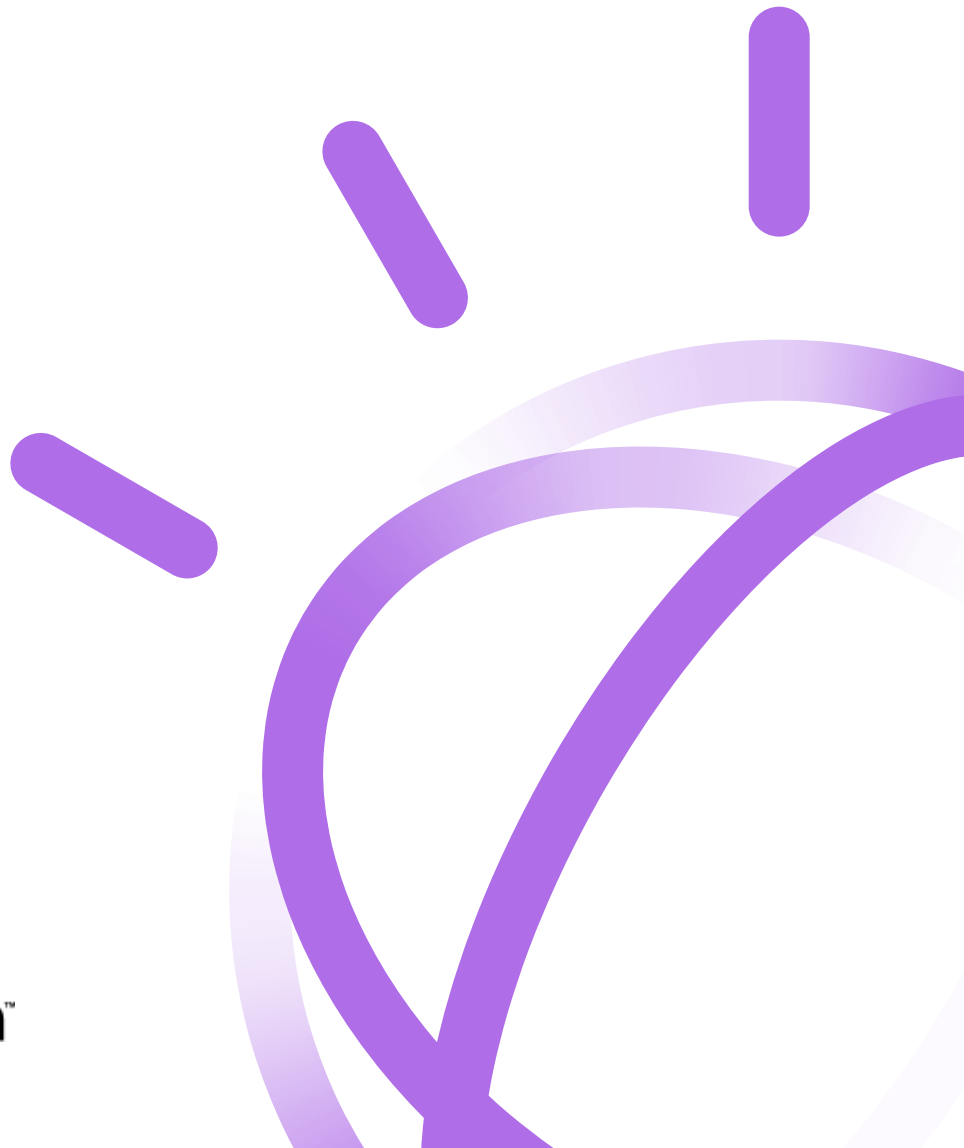




ActionOI Practice Insights

Enhance physician practice performance with meaningful comparative data and analysis



Highlights

ActionOI Practice Insights can help you:

- Easily review performance improvement opportunities across your practice groups
- Focus improvement efforts on the areas that will have the greatest impact
- Target key drivers of outcomes, cost, and operational performance
- Address comparative variances in productivity, utilization, and cost management
- Benchmark practice performance by comparing to world-class practices

Truven Health Analytics® was acquired by IBM in 2016 to help form a new business, Watson Health™. Watson Health aspires to improve lives and give hope by delivering innovation to address the world's most pressing health challenges through data and cognitive insights.

The need

To succeed in the new payment environment and reap the rewards associated with improving quality and reducing cost, hospitals and physicians need to work together to manage patient populations. With hospitals reporting annual losses up to \$180,000 per hospital-employed physician¹, the need for enhanced analytics and improved data to help manage the productivity and financial performance of physician practices they acquire or contract with for services is clear.

The solution

Truven Health ActionOI® Practice Insights, from Truven Health Analytics®, an IBM Watson Health™ business, provides comparative, select, peer-group information and insight hospitals and practices can leverage to help them identify key operational areas for performance improvement. By addressing comparative variances in productivity, utilization, and cost management, physician practices can potentially achieve stronger financial results.

Meaningful data to help drive meaningful change

ActionOI Practice Insights expands upon the robust and demonstrated ActionOI framework—giving you credible, reliable data and powerful, flexible tools to help you drive performance improvement across physician practices.

- Includes actual and normalized data to help provide a true apples-to-apples comparison
- Robust data integrity methodology to help increase reliability
- Customized practice-level comparative groups, including variables such as practice specialty, geographical location, accountable care organizations, and workload volumes
- Client Defined Indicator wizard allows you to define unique ratios important to your organization
- Data-sharing process allows you to partner with your peers on a confidential and reciprocal basis

Working toward a common goal

Healthcare executives need better comparative information to manage the physician practices they acquire or contract with for services. Meanwhile, independent physician practices are facing increased budget pressures as the cost of doing business and providing care continues to grow. As a result, the effective management of revenue and expenses is more important than ever.

Data types included;

- **Total Work Relative Value Units (RVUs)** per Visit or per Provider
- **Expenses:** Labor, Insurance, Medical Supply, Lease and Rent
- **Staffing mix:** Physician Type, Mid-Level Provider Type, Support Staff Type

Get connected

Send us an email at info@truvenhealth.com, call +1-800-525-9083 option 4 or visit truvenhealth.com

About Truven Health Analytics, part of the IBM Watson Health business

Truven Health Analytics®, part of the IBM Watson Health™ business, provides market-leading performance improvement solutions built on data integrity, advanced analytics and domain expertise. For more than 40 years, our insights and solutions have been providing hospitals and clinicians, employers and health plans, state and federal government agencies, life sciences companies and policymakers, the facts they need to make confident decisions that directly affect the health and well-being of people and organizations in the US and around the world. The company was acquired by IBM in 2016 to help form a new business, Watson Health. Watson Health aspires to improve lives and give hope by delivering innovation to address the world's most pressing health challenges through data and cognitive insights.

Truven Health Analytics owns some of the most trusted brands in healthcare, such as MarketScan®, 100 Top Hospitals®, Advantage Suite®, Micromedex®, Simplifier® and ActionOI®. Truven Health has its principal offices in Ann Arbor, MI, Chicago, IL and Denver, CO.

For more information, please visit truvenhealth.com

Footnote

1 Truven Health press release; cited quote:

“Hospitals and practices across the country are reporting annual losses in excess of \$180,000 per hospital-employed physician, according to a 2012 MGMA survey,” said Ahsan Rahim, vice president at Truven Health, <http://www.businesswire.com/news/home/20130904005007/en/Truven-Health-Analytics-Offers-Operational-Performance-Solution>; MGMA 2012 Cost Survey Report can be found at www.mgma.com.

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As of the latest publication date, the healthcare information presented here is accurate.