

# Increase Operational Efficiency While Lowering Costs Using Relevant Comparative Benchmarks



## ActionOI Can Help You:

- ✓ Identify opportunities for performance improvement
- ✓ Execute in-depth analyses to support budget projections and staffing requirements
- ✓ Achieve quantifiable ROI in performance improvement initiatives
- ✓ Merge qualitative and quantitative information for comparative benchmarking
- ✓ Target high-growth opportunities
- ✓ Enhance cultural transformation by challenging the status quo with reliable comparisons and information

### The Need

Today's changing environment has put even more pressure on healthcare organizations to deliver top-quality care while keeping costs under control. You need reliable, relevant data and analysis to help identify and eliminate drains on labor and supply expense budgets and implement cost-saving initiatives efficiently and accurately.

### The Solution

The Truven Health ActionOI® Operational Performance Improvement Solution delivers the tools you need to evaluate your operational and financial performance in a realistic context: head to head with best-in-class organizations and facilities of similar size, payer mix, complexity, and patient population. ActionOI has the largest comparative database in the industry, including relevant, department-level detail to support your analysis and make confident decisions.

“Using the operational benchmarks and detailed department-level reporting capabilities in ActionOI to identify potential areas for performance improvement, we were able to strategically set achievable goals and support initiatives in-house.”

Jim Budzinski, Executive Vice President & CEO, WellStar Health System




## Data and insights to fuel meaningful, comparative analysis and support data-driven change.

- ✔ Financial and operational data from more than 750 organizations like yours — the largest database of its kind
- ✔ Actual and normalized data from over 250 departments for meaningful comparative analysis
- ✔ Robust data integrity program with automated range checks and statistical trimming to increase reliability
- ✔ Flexible, easy-to-use report-generation tools to communicate findings, results, and operational changes
- ✔ Client Defined Indicator wizard allows you to define metrics important to your organization
- ✔ Data-sharing process allows you to partner with your peers on a confidential and reciprocal basis

### Results Matter: ActionOI In Action

Without operational efficiencies, quality patient care is difficult to achieve. These organizations used ActionOI to improve operations and keep them focused on the metrics that matter.

 Wheeling Hospital **Staffing Efficiencies Led to \$1.2 Million in Savings** — Without Affecting Quality of Care

 Newton-Wellesley Hospital **Saved Over \$5 Million, Achieved Balanced Approach to Operations**

 Catholic Health Medical Center **Reduced Labor Expenses** by \$218 Million

 Orange Regional Medical Center **Moved from a Negative Operating Margin** to a \$12 Million Margin



## Get Connected

Send us an email at [info@truvenhealth.com](mailto:info@truvenhealth.com), call **800.525.9083** option 4, or visit [truvenhealth.com](http://truvenhealth.com).



### ABOUT TRUVEN HEALTH ANALYTICS

Truven Health Analytics delivers the answers that clients need to improve healthcare quality and access while reducing costs. We provide market-leading performance improvement solutions built on data integrity, advanced analytics, and domain expertise. For more than 30 years, our insights and solutions have been providing hospitals and clinicians, employers and health plans, state and federal government agencies, life sciences companies, and policymakers the facts they need to make confident decisions that directly affect the health and well-being of people and organizations in the U.S. and around the world.

Truven Health Analytics owns some of the most trusted brands in healthcare, such as MarketScan, 100 Top Hospitals, Advantage Suite, Micromedex, Simpler, ActionOI, Heartbeat Experts, and JWA. Truven Health has its principal offices in Ann Arbor, Mich.; Chicago; and Denver. For more information, please visit [truvenhealth.com](http://truvenhealth.com).

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