



XLHealth Payment Integrity Efforts Pay Off With a 59:1 ROI

With \$1 out of every \$10 spent in healthcare being attributed to fraud, waste, and abuse, the need for healthcare payment integrity solutions is clear. Moreover, it is estimated that **at least \$250 billion is lost to fraud, waste, and abuse every year.**

HIGHLIGHTS

Location:
Baltimore, MD

Scope and Services:
XLHealth, a UnitedHealthcare company, is dedicated to offering healthcare programs and services that help improve the quality of care for Medicare beneficiaries with chronic illnesses.

Solutions:
Auto-Audit®
DataProbe®
Advantage Suite®
CLEAR

FACT: \$1 out of every \$10 spent in healthcare is attributed to fraud, waste, and abuse.

XLHealth is a rapidly growing Medicare Advantage Health Plan Provider that provides complete coverage for hospital, professional, prescription drug, and care management services. The patient population it supports is comprised of the elderly, chronically ill, and underserved. This population is also at the highest risk for fraud, waste, and abuse.

Although XLHealth has its own team and process to fight fraud, waste, and abuse, it partnered with Truven Health AnalyticsSM to strengthen its payment integrity solutions.

Solution

Combining analytic and decision support services from Truven Health with XLHealth's payment integrity team, this partnership focused on six main areas of opportunity:

- **Clinical Editing** — unbundling, policy edits, etc.
- **Payment Audits** — pricing, benefits, duplicate payments, etc.
- **Billing Audits** — DRG “creep,” CPT upcoding, etc.
- **Credit Balance Resolution** — facility credit balance
- **Medical Necessity Audits** — medical chart and record review
- **Pharmacy Audits** — coordination of benefits validation, subrogation, etc.

XLHealth leveraged data management expertise, industry-leading analytics (e.g., data/statistical analysis, forecasting, predictive modeling, standard/customized reporting), and key personnel from Truven Health to help ensure that healthcare services and resources were appropriately and accurately paid. Subject matter experts from both organizations utilized the Truven Health suite of payment integrity analytic products, such as Auto-Audit®, DataProbe®, Advantage Suite®, and CLEAR, to maximize prepayment and postpayment recoveries.

“Partnering with Truven Health for its payment integrity solution, XLHealth saved \$38 million in prepayment review and \$200 million in postpayment.”

Results

Between 2008 and 2011, results from this partnership have been exceptional:

- Prepayment processes have accounted for more than \$38 million in actual savings
- Postpayment review has resulted in more than \$445 million in identified fraud, waste, and abuse with \$200 million in actual and expected savings
- Medical necessity reviews have retracted nearly \$30 million

These successes have provided XLHealth with an impressive 59-to-1 return on investment.

Why Truven Health?

With more than 30 years of experience in providing fraud, waste, and abuse solutions, we pride ourselves in building lasting business relationships that demonstrate year-over-year value and positive returns on investment for our customers.

FOR MORE INFORMATION

Send us an email at
healthplan@truvenhealth.com
or visit truvenhealth.com



ABOUT TRUVEN HEALTH ANALYTICS

Truven Health Analytics delivers unbiased information, analytic tools, benchmarks, and services to the healthcare industry. Hospitals, government agencies, employers, health plans, clinicians, and life sciences companies have relied on us for more than 30 years. We combine our deep clinical, financial, and healthcare management expertise with innovative technology platforms and information assets to make healthcare better by collaborating with our customers to uncover and realize opportunities for improving quality, efficiency, and outcomes. With more than 2,000 employees, we have major offices in Ann Arbor, Michigan; Chicago; and Denver. Advantage Suite, Micromedex, ActionOI, MarketScan, and 100 Top Hospitals are registered trademarks or trademarks of Truven Health Analytics.

truvenhealth.com | 1.734.913.3000

©2012 Truven Health Analytics Inc. All rights reserved. All other product names used herein are trademarks of their respective owners. HP 11703 0812