

## ActionOI

### BENEFITS

- Lower costs and increase operational efficiency by comparing your data to industry benchmarks
- Easily review improvement opportunities across all departments
- Communicate findings, results, and operational changes with flexible reports and graphs
- Conduct valid comparative analysis of departmental operations
- Enhance cultural transformation by challenging the status quo with reliable comparisons and information
- Support PI initiatives with data-driven priorities and solutions

## Operational and Financial Performance Solutions

Hospitals of all sizes, ownership status, and geographical location are focused on delivering the highest-quality care while carefully managing their expenses. Reimbursement uncertainty, volume shifts, and increasing integration across the care continuum contribute to the growing complexity of the hospital management decision-making process.

That's why — now more than ever — hospitals need meaningful and reliable operational and financial performance information to identify areas for improvement, boost confidence in the budget process, and support the transformation to a performance-driven organization.

That's also why over 100 small hospitals across the United States have turned to the Truven Health ActionOI<sup>®</sup> Small Hospital program to assist them in this rapidly changing and challenging environment.

### Overview of Truven Health ActionOI

The ActionOI operational benchmarking database provides comprehensive information on labor productivity, labor expense, supply expense, and operational characteristics — data that is necessary to identify, examine, benchmark, and improve organizational performance.

With detailed data from more than 750 healthcare organizations across the country, ActionOI establishes a strong and objective foundation for operational improvement strategies.

ActionOI also fosters accountability for continuous improvement by not only allowing you to benchmark performance, but also to calibrate variance to better practices and plan (i.e., budget) hospital resources to align with desired performance targets.

*Using defined guidelines and the ActionOI data integrity program, the quality and comparability of ActionOI data is unequaled.*

### **The ActionOI Small Hospital Program**

Your hospital's participation in the ActionOI Small Hospital program provides full access to the features, functions, support, and value of the ActionOI solution, including implementation services and the assignment of an ongoing ActionOI Client Services Manager to assist your team in leveraging comparative information to support your strategic objectives.

The ActionOI Small Hospital program also provides:

- Access to a content subset of the complete ActionOI database, achieved by selecting a maximum of 40 departments for ongoing comparison.
- A controlled view of comparative performance versus a one-time static assessment — essential in a dynamic healthcare marketplace.
- Full support from a Truven Health Implementation Manager, including cost-center, general-ledger, and payroll mapping during the initial data submission process.
- Onsite orientation sessions, department manager meetings, and report reading workshops, in preparation for and as a part of the initial data submission process, to ensure a common knowledge base and the accurate collection and interpretation of hospital and departmental data.

- An annual executive-level review of current opportunities, past progress, and organizational goals, as well as the development of a tactical approach for the coming year.
- A “train-as-we-do” approach. From data collection to compare groups and report analysis, the Truven Health team works with hospital and departmental leadership to develop self-sufficiency in the use of comparative information.

### **Compare Against Best-in-Class Using Standard Compare Groups and Unlimited Custom Compare Groups**

With ActionOI, hospitals have the ability to compare their department and facility practices to similar facilities across the country. ActionOI participants can quickly create their own compare groups to pinpoint critical improvement opportunities, with no waiting time or additional cost.

Customized compare groups can be built based on facility operational characteristics and department profiles selected by the client. Standard (predefined) compare groups, based on characteristics such as bed size and geographic location, are also readily available.

### **Access Either “As Is” or Normalized Views of the Data**

The data normalization methodology in ActionOI helps ensure a level playing field for performance comparisons by allocating resources to standardized departments, so clients can accurately, and consistently, compare their operations to peers. ActionOI also allows clients to view data “as is” as an aid to shedding light on unique hospital operations.

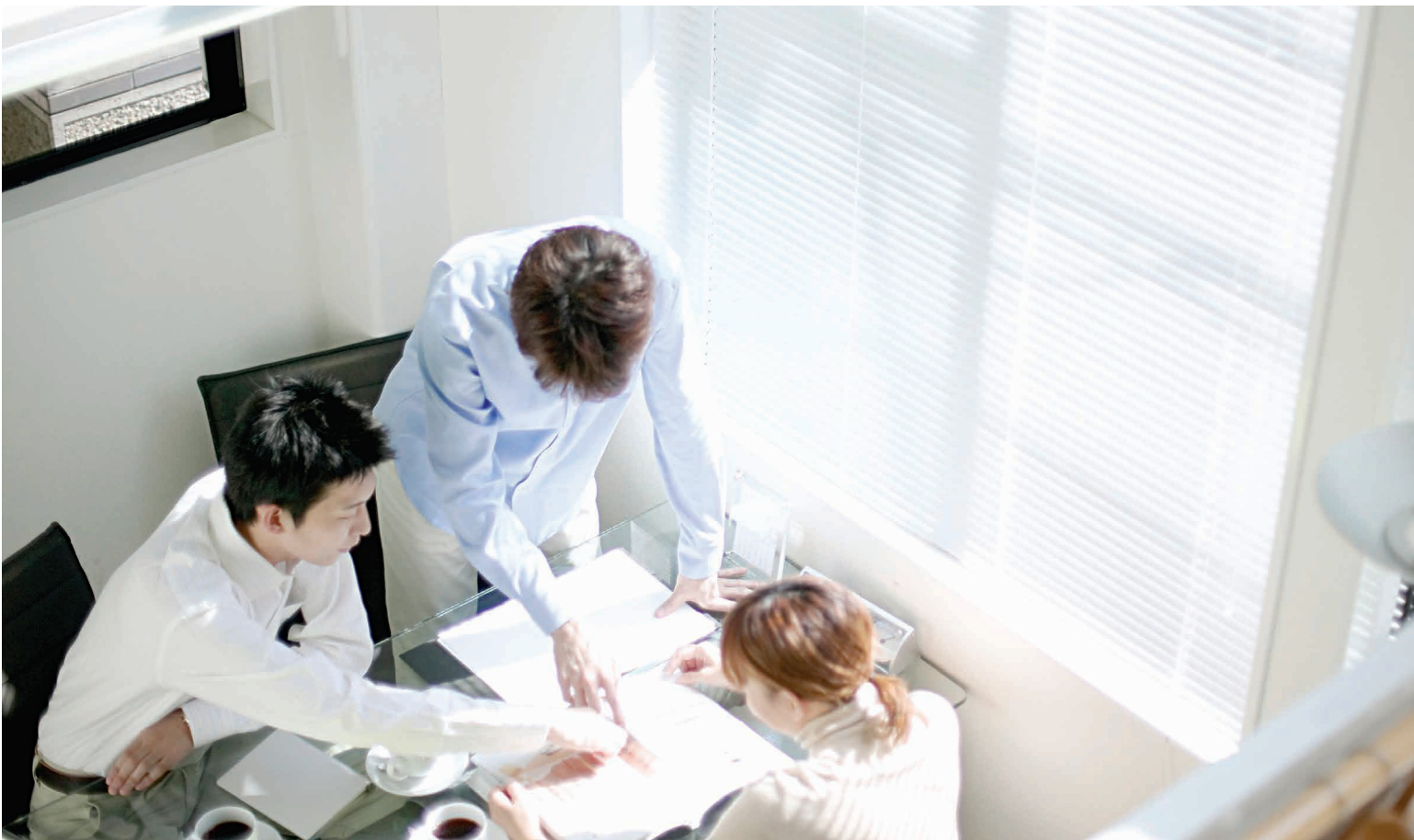
### **Support the Performance Improvement Process**

ActionOI provides unparalleled data comparisons. For example, the operating characteristic surveys at the facility and department level highlight process, structure, and functional differences between your hospital and peers.

Plus, the ActionOI Advantage Community and data-sharing processes support peer-to-peer communication, allowing hospital teams to learn from practices employed across the nation.

### **More Than Data and Information**

The ActionOI solution includes comprehensive support led by an experienced and knowledgeable performance improvement team. Focused on ensuring you get the value and return you expect, your Truven Health Client Executive, Client Services Manager, and Data Submission Manager work closely with your executive team, operational leadership team, and staff to develop and communicate your performance improvement strategy across the organization.



## FOR MORE INFORMATION

Send us an email at [info@truvenhealth.com](mailto:info@truvenhealth.com)  
or visit [truvenhealth.com](http://truvenhealth.com)



### ABOUT TRUVEN HEALTH ANALYTICS

Truven Health Analytics delivers unbiased information, analytic tools, benchmarks, and services to the healthcare industry. Hospitals, government agencies, employers, health plans, clinicians, pharmaceutical, and medical device companies have relied on us for more than 30 years. We combine our deep clinical, financial, and healthcare management expertise with innovative technology platforms and information assets to make healthcare better by collaborating with our customers to uncover and realize opportunities for improving quality, efficiency, and outcomes. With more than 2,000 employees globally, we have major offices in Ann Arbor, Mich.; Chicago; and Denver. Advantage Suite, Micromedex, ActionOI, MarketScan, and 100 Top Hospitals are registered trademarks or trademarks of Truven Health Analytics.

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