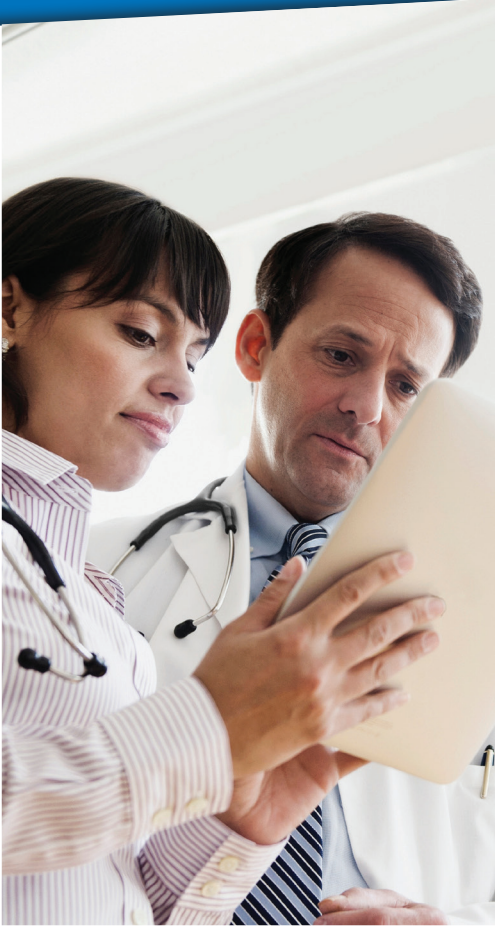


# Improve Physician Practice Performance With Meaningful Comparative Data and Analysis



## ActionOI® Practice Insights can help you:

- ✓ Easily review performance improvement opportunities across your practice groups
- ✓ Focus improvement efforts on the areas that will have the greatest impact
- ✓ Target key drivers of outcomes, cost, and operational performance
- ✓ Address comparative variances in productivity, utilization, and cost management
- ✓ Benchmark practice performance by comparing to best-in-class practices

### The Need

To succeed in the new payment environment and reap the rewards associated with improving quality and reducing cost, hospitals and physicians need to work together to manage patient populations. With hospitals reporting annual losses up to \$180,000 per hospital-employed physician, the need for enhanced analytics and improved data to manage the productivity and financial performance of physician practices is clear.

### The Solution

Truven Health ActionOI® Practice Insights provides comparative, select, peer-group information and the insight to help hospitals and practices identify key operational areas for performance improvement. By addressing comparative variances in productivity, utilization, and cost management, physician practices can achieve stronger financial results.



# Meaningful Data to Drive Meaningful Change

ActionOI Practice Insights expands upon the trusted and proven ActionOI framework — giving you credible, reliable data and powerful, flexible tools to drive performance improvement across physician practices.



Actual and normalized data provides a true apples-to-apples comparison



Customized practice-level comparative groups, including variables such as practice specialty, geographical location, accountable care organizations, and workload volumes



Client Defined Indicator wizard allows you to define unique ratios important to your organization



Robust data integrity methodology increases reliability



Data-sharing process allows you to partner with your peers on a confidential and reciprocal basis



## Working Toward a Common Goal

Healthcare executives need better comparative information to manage the physician practices they acquire or contract with for services. Meanwhile, independent physician practices are facing increased budget pressures as the cost of doing business and providing care continues to grow. As a result, the effective

## Data Types Included:

- **Total Work Relative Value Units (RVUs)** per Visit or per Provider
- **Expenses:** Labor, Insurance, Medical Supply, Lease and Rent
- **Staffing Mix:** Physician Type, Mid-Level Provider Type, Support Staff Type



## Get Connected

Send us an email at [info@truvenhealth.com](mailto:info@truvenhealth.com), call **800.525.9083** option 4, or visit [truvenhealth.com](http://truvenhealth.com).



## ABOUT TRUVEN HEALTH ANALYTICS

Truven Health Analytics delivers the answers that clients need to improve healthcare quality and access while reducing costs. We provide market-leading performance improvement solutions built on data integrity, advanced analytics, and domain expertise. For more than 30 years, our insights and solutions have been providing hospitals and clinicians, employers and health plans, state and federal government agencies, life sciences companies, and policymakers the facts they need to make confident decisions that directly affect the health and well-being of people and organizations in the U.S. and around the world.

Truven Health Analytics owns some of the most trusted brands in healthcare, such as MarketScan, 100 Top Hospitals, Advantage Suite, Micromedex, Simpler, ActionOI, Heartbeat Experts, and JWA. Truven Health has its principal offices in Ann Arbor, Mich.; Chicago; and Denver. For more information, please visit [truvenhealth.com](http://truvenhealth.com).

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